#### Southwest Florida

With 27,516 properties sold, sales were up 7.9% over the preceding 12-month period when 25,514 properties were sold. New listings were down 13.9%, from 43,365 to 37,325. The average sales price, at \$452,227 was up 1% from \$448,599. As of April 30, 2020, inventory stood at 11,801 units while months of supply was 5.15 months.

#### Bonita-Estero

With 3,230 properties sold, sales were up 6.4% over the preceding 12-month period when 3,037 properties were sold. New listings were down 18.2%, from 4,809 to 3,935. The average sales price, at \$408,977, was up 1% from \$405,325. As of April 30, 2020, inventory stood at 1,348 units while months of supply was 5 months.

## Cape Coral

With 6,217 properties sold, sales were up 9.7% over the preceding 12-month period when 5,665 properties were sold. New listings were down 11.3%, from 8,845 to 7,849. The average sales price, at \$287,250, was up 4.2% from \$275,741. As of April 30, 2020, inventory stood at 1,831 units while months of supply was 3.53 months.

### Fort Myers Beach

With 426 properties sold, sales were up 4.9% over the preceding 12-month period when 406 properties were sold. New listings were down 14.8%, from 703 to 599. The average sales price, at \$564,028, was up 9.9% from \$513,027. As of April 30, 2020, inventory stood at 253 units while months of supply was 7.13 months.

#### Fort Myers

With 5,969 properties sold, sales were up 6.6% over the preceding 12-month period when 5,602 properties were sold. New listings were down 19%, from 11,237 to 9,101. The average sales price, at \$282,904, was up 3.1% from \$274,388. As of April 30, 2020, inventory stood at 2,055 units while months of supply was 4.13 months.

## **Naples**

With 10,374 properties sold, sales were up 7.8% over the preceding 12-month period when 9,623 properties were sold. New listings were down 11%, from 15,652 to 13,923. The average sales price, at \$609,152, was down 1% from \$615,508. As of April 30, 2020, inventory stood at 5,271 units while months of supply was 6.1 months.

#### Marco Island

With 868 properties sold, sales were up 7.8% over the preceding 12-month period when 805 properties were sold. New listings were down 13.5%, from 1,425 to 1,233. The average sales price, at \$771,458, was down 3.7% from \$801,376. As of April 30, 2020, inventory stood at 625 units while months of supply was 8.64 months.

# Sanibel-Captiva

With 432 properties sold, sales were up 14.9% over the preceding 12-month period when 376 properties were sold. New listings were down 1.3%, from 694 to 685. The average sales price, at \$972,268, was up 7.9% from \$901,395. As of April 30, 2020, inventory stood at 418 units while months of supply was 11.61 months.